



Presented by the Columbia Board of REALTORS®.

▶ HELPING REALTORS® NAVIGATE ALL TYPES OF MARKETS FOR OVER 30 YEARS

In today's market, you may be facing new challenges to your business. While the market has changed, your means to success has not. With *the Technology Course (CRS 206)*, you can access the tools and strategies you need to thrive in any market.

The *Technology Course* will:

- Give you tips, techniques and systems designed to make today's agent **SUCCEED WITH TODAY'S CONSUMER**
- Tell you the **FOUR TECH TOOLS** you can't live without
- Show you how to **USE TECHNOLOGY TO MAKE MORE MONEY**
- Teach you how to **SUCCESSFULLY MARKET YOUR PROPERTIES** on the Internet

The *Technology Course* earns two units of credit toward the Certified Residential Specialist Designation, the highest professional designation awarded to REALTORS®.



THIS COURSE WILL BE OFFERED SEPTEMBER 24 & 25,

**Columbia Board of REALTORS®
Mendenhall Room**

2309 Interstate 70 Northwest
Columbia, Missouri 65202

To sign up for this opportunity please feel free to contact Becca Terry, Director of Education and Affiliate Services for the Columbia Board of REALTORS®.

Direct Line: 573.777.7630

Main Line: 573.446.2400

Fax: 573.446.2646

Email: becca@cbormls.com



MEET YOUR INSTRUCTOR:

ROBERT MORRIS, CRS, CRB*

A real estate agent, trainer and CRS Senior Instructor, Robert Morris walks the technology talk he teaches. Currently, he is a broker for Prudential Rowland Real Estate INC., located in Murfreesboro, Tennessee, where he actively lists and sells real estate. In addition, Morris is the president of Robert Morris Seminars, INC., where he develops, writes and conducts numerous courses for REALTORS®. He teaches all aspects of how to apply technology toward increasing the bottom line for agents.



*CRS Instructors are subject to change due to unforeseen circumstances. Please call to verify the instructor.

To Register: Email, Fax or Mail the completed form to: **Questions?** Call: 573.777.7630
Columbia Board of REALTORS® Fax: 573.446.2646
2309 I-70 Dr NW Email: becca@cbormls.com
Columbia, Missouri 65202



LOCATION: CBOR Mendenhall Room

DATE: September 24 & 25, 2009

TIME: 8:30 AM—5:00 PM

REGISTRATION TIME: 60 Minutes prior to beginning of class

REGISTRATION FEES: Members of CBOR Early Bird*: \$300
Members of CBOR Regular Fee: \$325
Non-Members of CBOR Early Bird*: \$315
Non-Members of CBOR Regular: \$340

ALL OF THE BELOW INFORMATION IS **REQUIRED!**

Name _____ **Please indicate preferred method of payment:**
NO Cash or IOUs
 Check (Payable to Columbia Board of REALTORS®)
Company _____ Visa MasterCard Discover
Address _____ **Please Indicate Total Amount Payable: \$** _____
City _____ (For Check Or Credit Card)
State & Zip _____ **Account Name** _____
Phone _____ **Account Number** _____
Email _____ **Expiration Date** _____
NRDS ID _____ **Signature** _____
License # _____ (If using a Credit Card)
License Type (Please Circle One) SAL BRK BRS BRO BRA BRP

Please check here if you have a disability that will require special services at this course, and attach a description of your needs.

Refund/ Cancellation Policy: Cancellations before two weeks prior to the course will receive a 50% refund. After that date, there will be no refunds for any reason.

***Early Bird Registration ends two weeks prior to the course (September 10, 2009).**