

**Columbia Board of REALTORS**  
Residential Single-Family Sales By Month

**Sales (By Area) for July**  
**Residential - Single-Family**

Area/Type	Jul-07				Jul-06				Jul-05				Jul-04				Jul-03			
	Units	Volume	Average	Median	Units	Volume	Average	Median	Units	Volume	Average	Median	Units	Volume	Average	Median	Units	Volume	Average	Median
Boone NE	35	4,624,239	132,121	118,000	16	2,421,748	151,359	120,000	33	3,919,735	118,780	114,900	25	2,878,047	115,122	98,000	21	2,367,689	112,747	108,400
Boone NW	12	1,576,600	131,383	109,900	14	2,605,700	186,121	184,900	15	2,324,550	154,970	128,900	16	2,108,600	131,788	109,500	21	2,281,380	108,637	106,000
Boone South	11	1,542,400	140,218	135,000	10	1,521,400	152,140	184,900	16	2,808,550	175,534	152,000	19	2,605,100	137,111	124,000	11	1,812,450	164,768	168,000
Boone SE	10	1,850,400	185,040	117,000	2	318,000	159,000	123,000	7	1,025,080	146,440	135,000	14	2,089,780	149,270	117,250	7	797,300	113,900	100,000
Boone SW	6	1,050,400	175,067	134,000	7	1,325,365	189,338	170,700	13	1,908,500	146,808	129,500	14	2,332,800	166,629	143,750	9	1,254,215	139,357	108,500
Central	28	3,684,421	131,586	125,000																
Northeast	47	6,953,153	147,939	134,900	58	7,804,022	134,552	131,500	66	89,266,649	135,252	135,000	61	8,162,351	133,809	130,200	48	6,110,389	127,300	120,000
Northwest	35	5,006,461	143,042	134,900	30	4,231,310	141,044	138,000	40	5,574,960	139,374	136,500	35	4,924,704	140,706	136,400	25	3,370,453	134,818	126,900
Southeast	25	4,841,300	193,652	152,500	22	3,734,720	169,760	156,000	29	4,969,865	171,375	144,500	31	4,210,296	135,816	137,000	25	3,128,800	125,152	119,000
Southwest	62	13,902,250	224,230	205,000	98	23,110,043	235,817	185,750	111	24,155,150	217,614	200,000	119	22,522,702	189,266	163,900	122	20,284,813	166,269	147,500
<b>Boone County</b>	<b>271</b>	<b>45,031,624</b>	<b>166,168</b>	<b>145,000</b>	<b>257</b>	<b>47,072,308</b>	<b>183,161</b>	<b>149,500</b>	<b>330</b>	<b>55,613,039</b>	<b>168,524</b>	<b>142,000</b>	<b>334</b>	<b>51,834,380</b>	<b>155,193</b>	<b>138,000</b>	<b>289</b>	<b>41,407,489</b>	<b>143,279</b>	<b>128,900</b>
<b>New/Not Lived in Existing Homes</b>	<b>44</b>	<b>8,230,957</b>	<b>187,067</b>	<b>181,457</b>	<b>62</b>	<b>13,284,195</b>	<b>213,939</b>	<b>182,535</b>	<b>76</b>	<b>14,599,832</b>	<b>192,103</b>	<b>156,560</b>	<b>74</b>	<b>12,609,787</b>	<b>170,403</b>	<b>150,873</b>	<b>63</b>	<b>10,431,064</b>	<b>165,572</b>	<b>137,000</b>
	<b>227</b>	<b>36,800,667</b>	<b>162,117</b>	<b>139,000</b>	<b>195</b>	<b>33,808,113</b>	<b>173,375</b>	<b>145,000</b>	<b>254</b>	<b>41,013,207</b>	<b>161,469</b>	<b>142,000</b>	<b>260</b>	<b>224,593</b>	<b>150,864</b>	<b>130,850</b>	<b>226</b>	<b>30,976,425</b>	<b>137,064</b>	<b>123,700</b>

**Sales (By Area) for August**  
**Residential - Single-Family**

Area/Type	Aug-07				Aug-06				Aug-05				Aug-04				Aug-03			
	Units	Volume	Average	Median	Units	Volume	Average	Median	Units	Volume	Average	Median	Units	Volume	Average	Median	Units	Volume	Average	Median
Boone NE	26	4,911,080	188,888	167,000	22	2,789,145	126,779	123,000	25	3,797,575	151,903	114,900	22	2,739,400	124,518	107,800	13	1,793,800	137,985	107,000
Boone NW	8	1,105,675	138,209	107,000	10	1,452,500	145,250	125,000	27	4,082,350	151,198	132,000	17	2,482,600	146,035	123,400	18	2,117,800	117,656	100,000
Boone South	14	2,584,950	184,639	180,450	9	1,851,450	205,717	146,900	17	3,114,800	183,224	147,000	20	2,827,700	141,385	133,000	11	1,723,200	156,655	145,800
Boone SE	7	1,731,700	247,386	199,900	5	808,400	161,680	114,500	7	1,480,900	211,557	200,000	5	656,900	131,380	115,000	10	1,415,900	141,590	115,000
Boone SW	9	2,533,500	281,500	255,000	6	795,500	132,583	115,500	5	761,550	152,310	103,900	9	1,802,434	200,270	133,000	7	1,131,125	161,589	130,000
Central	26	3,760,500	144,635	125,200																
Northeast	23	3,582,080	155,743	148,000	31	4,092,322	132,010	134,900	46	6,206,900	134,933	139,900	35	4,784,075	136,688	132,000	39	4,863,003	124,692	116,000
Northwest	16	2,338,260	146,141	133,000	26	3,882,630	149,332	146,000	28	3,841,209	137,186	128,000	28	3,954,202	141,222	135,000	35	4,240,838	121,167	124,000
Southeast	16	3,430,150	214,384	175,000	15	2,722,963	181,531	150,000	26	4,248,200	163,392	137,500	21	2,805,939	133,616	132,500	35	5,480,709	156,592	129,000
Southwest	70	17,634,240	251,918	233,000	79	18,449,937	233,544	215,000	87	17,881,443	205,534	176,000	107	22,852,435	213,574	178,900	108	20,375,465	188,662	165,000
<b>Boone County</b>	<b>215</b>	<b>43,612,135</b>	<b>202,847</b>	<b>177,900</b>	<b>202</b>	<b>36,844,847</b>	<b>182,400</b>	<b>155,000</b>	<b>268</b>	<b>49,491,570</b>	<b>184,670</b>	<b>147,500</b>	<b>286</b>	<b>44,905,682</b>	<b>170,097</b>	<b>145,000</b>	<b>314</b>	<b>43,726,683</b>	<b>139,257</b>	<b>125,000</b>
<b>New/Not Lived in Existing Homes</b>	<b>48</b>	<b>11,571,890</b>	<b>241,081</b>	<b>225,000</b>	<b>52</b>	<b>11,184,076</b>	<b>215,078</b>	<b>172,000</b>	<b>56</b>	<b>10,556,476</b>	<b>188,509</b>	<b>162,000</b>	<b>69</b>	<b>13,453,634</b>	<b>194,980</b>	<b>169,900</b>	<b>73</b>	<b>12,510,941</b>	<b>171,383</b>	<b>141,850</b>
	<b>167</b>	<b>32,040,245</b>	<b>191,858</b>	<b>167,000</b>	<b>150</b>	<b>25,660,771</b>	<b>171,072</b>	<b>151,500</b>	<b>212</b>	<b>34,858,451</b>	<b>164,427</b>	<b>144,000</b>	<b>195</b>	<b>31,452,048</b>	<b>161,293</b>	<b>134,750</b>	<b>203</b>	<b>30,630,899</b>	<b>150,891</b>	<b>124,000</b>

**Sales (By Area) for September**  
**Residential - Single-Family**

Area/Type	Sep-07				Sep-06				Sep-05				Sep-04				Sep-03			
	Units	Volume	Average	Median	Units	Volume	Average	Median	Units	Volume	Average	Median	Units	Volume	Average	Median	Units	Volume	Average	Median
Boone NE	13	1,822,146	140,165	110,000	20	2,437,000	121,850	108,000	18	2,732,592	151,811	141,500	20	2,339,789	116,989	124,000	15	1,582,495	105,500	89,000
Boone NW	5	979,800	195,960	117,900	6	1,113,000	185,500	155,000	11	1,259,300	114,482	113,500	15	2,658,300	177,220	128,200	14	1,457,500	104,107	96,900
Boone South	5	709,400	141,880	126,900	12	2,129,500	177,458	181,000	5	729,900	145,980	102,000	7	1,010,050	144,293	135,000	8	1,129,133	141,142	135,000
Boone SE	7	1,069,850	152,836	135,700	0	0	0	0	6	993,900	165,650	120,500	7	1,705,000	243,571	120,000	4	562,000	140,500	87,000
Boone SW	5	1,204,900	240,980	98,000	3	1,138,561	379,520	350,061	2	685,000	342,500	75,000	7	1,430,200	204,314	135,000	6	1,183,000	197,167	150,500
Central	13	1,971,268	151,636	73,500																
Northeast	20	2,815,100	140,755	135,500	31	3,990,140	128,714	134,900	34	5,104,070	150,120	150,900	29	3,736,527	128,846	134,500	21	2,729,999	130,000	120,000
Northwest	7	1,042,900	148,986	137,500	15	2,448,550	163,237	129,900	25	3,719,316	148,773	137,000	17	2,428,175	142,834	135,000	21	2,833,379	134,923	127,000
Southeast	10	1,779,400	177,940	155,000	10	1,739,171	173,917	159,900	9	1,629,376	181,042	159,900	12	2,011,146	167,596	130,000	12	1,913,275	159,440	127,000
Southwest	28	6,954,655	248,381	229,900	48	10,602,038	220,876	192,000	45	10,836,132	240,803	222,000	62	11,259,732	181,609	163,000	45	7,623,802	169,418	154,060
<b>Boone County</b>	<b>113</b>	<b>20,349,419</b>	<b>180,083</b>	<b>153,500</b>	<b>145</b>	<b>25,597,960</b>	<b>176,538</b>	<b>151,250</b>	<b>155</b>	<b>27,689,586</b>	<b>178,642</b>	<b>135,500</b>	<b>176</b>	<b>28,578,919</b>	<b>162,380</b>	<b>138,500</b>	<b>146</b>	<b>21,014,583</b>	<b>143,936</b>	<b>129,000</b>
<b>New/Not Lived in Existing Homes</b>	<b>21</b>	<b>4,658,246</b>	<b>221,821</b>	<b>173,446</b>	<b>32</b>	<b>6,680,644</b>	<b>208,770</b>	<b>203,550</b>	<b>43</b>	<b>9,163,905</b>	<b>213,114</b>	<b>190,000</b>	<b>39</b>	<b>6,336,093</b>	<b>162,464</b>	<b>145,500</b>	<b>40</b>	<b>6,574,368</b>	<b>164,359</b>	<b>150,500</b>
	<b>92</b>	<b>15,691,173</b>	<b>170,556</b>	<b>145,900</b>	<b>113</b>	<b>18,917,316</b>	<b>167,410</b>	<b>142,000</b>	<b>112</b>	<b>18,525,681</b>	<b>165,408</b>	<b>135,500</b>	<b>137</b>	<b>22,242,826</b>	<b>162,356</b>	<b>135,000</b>	<b>106</b>	<b>14,440,215</b>	<b>136,228</b>	<b>120,000</b>

**Columbia Board of REALTORS**  
Residential Single-Family Sales By Month

**2007 Sales (By Area) for 3rd Quarter**  
**Residential - Single-Family**

Area/Type	3rd Quarter 2007				3rd Quarter 2006				3rd Quarter 2005				3rd Quarter 2004				3rd Quarter 2003			
	Units	Volume	Average	Median	Units	Volume	Average	Median	Units	Volume	Average	Median	Units	Volume	Average	Median	Units	Volume	Average	Median
Boone NE	74	11,357,465	153,479	134,900	58	7,647,893	131,860	121,000	76	10,449,902	137,499	118,900	67	7,957,236	118,765	107,800	49	5,743,984	117,224	107,500
Boone NW	25	3,662,075	146,483	117,750	29	5,171,200	178,317	160,000	53	7,666,200	144,645	122,900	48	7,249,500	151,031	122,200	53	5,856,680	110,503	98,500
Boone South	30	4,836,750	161,225	152,500	32	5,502,350	171,948	146,900	38	6,653,250	175,086	147,000	46	6,442,850	140,062	132,750	30	4,664,783	155,493	145,633
Boone SE	24	4,651,950	193,831	125,000	7	1,126,400	160,914	123,000	20	3,499,880	174,994	128,900	26	4,451,680	171,218	119,500	21	2,775,200	132,152	108,000
Boone SW	20	4,788,800	239,440	190,000	15	3,259,426	217,295	173,500	20	3,355,050	167,752	129,000	30	5,565,434	185,514	139,000	22	3,568,340	162,197	127,500
Central	67	9,416,189	140,540	125,000																
Northeast	92	13,626,333	148,112	139,500	120	15,886,484	132,387	133,900	146	20,237,619	138,614	137,900	125	16,682,950	133,464	134,500	108	13,703,391	126,883	120,000
Northwest	59	8,468,621	143,536	134,900	71	10,562,490	148,767	141,500	93	13,135,485	141,242	134,900	80	11,307,081	141,339	136,400	81	10,444,670	128,947	125,900
Southeast	51	10,050,850	197,075	162,000	47	8,196,854	174,401	156,000	64	10,847,441	169,491	149,000	64	9,027,381	141,053	133,000	72	10,522,784	146,150	125,000
Southwest	161	38,619,145	239,870	222,000	225	52,162,018	231,831	197,500	243	52,872,725	217,583	197,000	288	56,634,869	196,649	168,000	275	48,284,080	175,578	162,000
<b>Boone County</b>	<b>603</b>	<b>109,478,178</b>	<b>181,556</b>	<b>155,000</b>	<b>604</b>	<b>109,515,115</b>	<b>171,149</b>	<b>146,900</b>	<b>753</b>	<b>128,717,552</b>	<b>170,940</b>	<b>149,000</b>	<b>774</b>	<b>125,318,981</b>	<b>161,911</b>	<b>139,000</b>	<b>711</b>	<b>105,563,912</b>	<b>148,472</b>	<b>129,000</b>
<b>New/Not Lived in</b>	<b>113</b>	<b>24,461,093</b>	<b>216,470</b>	<b>199,900</b>	<b>146</b>	<b>31,128,915</b>	<b>213,212</b>	<b>187,500</b>	<b>175</b>	<b>34,320,213</b>	<b>196,116</b>	<b>168,500</b>	<b>182</b>	<b>32,399,514</b>	<b>178,019</b>	<b>154,500</b>	<b>176</b>	<b>29,516,373</b>	<b>167,707</b>	<b>141,850</b>
<b>Existing Homes</b>	<b>490</b>	<b>85,017,085</b>	<b>173,504</b>	<b>150,000</b>	<b>458</b>	<b>78,386,200</b>	<b>171,149</b>	<b>146,900</b>	<b>578</b>	<b>94,397,339</b>	<b>163,317</b>	<b>142,000</b>	<b>592</b>	<b>92,919,467</b>	<b>156,959</b>	<b>133,500</b>	<b>535</b>	<b>76,047,539</b>	<b>142,145</b>	<b>123,000</b>

**Cumulative - 9 months**  
**Residential - Single-Family**

Area/Type	YTD Cumulative - as of 9/30/2007				YTD Cumulative - as of 9/30/2006				YTD Cumulative - as of 9/30/2005				YTD Cumulative - as of 9/30/2004				YTD Cumulative - as of 9/30/2003			
	Units	Volume	Average	Median	Units	Volume	Average	Median	Units	Volume	Average	Median	Units	Volume	Average	Median	Units	Volume	Average	Median
Boone NE	206	28,852,760	140,062	128,000	172	22,464,519	130,608	123,500	185	24,457,988	132,205	119,000	177	21,305,156	120,368	104,000	137	14,734,724	107,553	101,900
Boone NW	93	14,420,785	155,062	122,500	107	17,236,846	161,092	138,500	121	16,818,550	138,996	116,000	134	18,009,665	134,400	114,500	108	11,853,145	109,751	100,000
Boone South	77	13,676,129	177,612	157,500	97	16,397,686	169,048	149,500	112	19,891,324	177,601	152,000	99	143,653,500	144,985	134,500	87	12,613,203	144,979	129,000
Boone SE	58	11,160,670	192,425	125,000	33	4,496,540	136,259	124,900	53	9,552,877	180,243	120,000	62	9,839,980	158,709	117,000	59	8,316,900	140,964	109,900
Boone SW	62	13,029,870	210,159	159,500	45	9,640,100	214,224	147,600	54	11,053,562	204,696	137,000	59	11,319,534	191,857	157,000	56	8,973,287	160,237	127,500
Central	173	21,935,287	126,794	107,500																
Northeast	299	43,226,381	144,570	138,500	374	51,760,195	138,396	135,900	372	50,369,632	135,402	133,000	372	49,429,077	132,874	130,000	307	37,502,517	122,158	120,000
Northwest	189	27,513,234	145,573	137,000	231	32,597,879	141,116	135,000	234	32,230,528	137,737	134,900	217	29,558,475	136,214	132,000	219	27,859,432	127,212	125,000
Southeast	130	24,301,355	186,934	157,900	178	29,552,162	166,023	150,000	151	22,784,741	150,892	139,900	145	22,518,441	156,378	135,500	159	22,691,108	142,711	125,000
Southwest	503	115,832,046	230,282	210,000	683	153,417,552	224,623	197,500	711	148,712,575	209,160	191,000	732	143,338,221	195,817	172,000	707	125,060,080	176,888	163,000
<b>Boone County</b>	<b>1,790</b>	<b>313,948,518</b>	<b>175,390</b>	<b>152,500</b>	<b>1,920</b>	<b>337,563,479</b>	<b>175,814</b>	<b>149,900</b>	<b>1,993</b>	<b>335,871,777</b>	<b>168,526</b>	<b>146,500</b>	<b>1,997</b>	<b>319,672,049</b>	<b>160,156</b>	<b>137,000</b>	<b>1,839</b>	<b>269,604,396</b>	<b>146,604</b>	<b>127,000</b>
<b>New/Not Lived in</b>	<b>345</b>	<b>72,103,906</b>	<b>208,997</b>	<b>185,000</b>	<b>495</b>	<b>102,240,378</b>	<b>206,546</b>	<b>170,973</b>	<b>493</b>	<b>96,184,249</b>	<b>195,100</b>	<b>172,000</b>	<b>501</b>	<b>86,419,279</b>	<b>172,494</b>	<b>148,900</b>	<b>481</b>	<b>81,101,950</b>	<b>168,611</b>	<b>139,000</b>
<b>Existing Homes</b>	<b>1,445</b>	<b>241,844,612</b>	<b>167,367</b>	<b>146,000</b>	<b>1,425</b>	<b>235,323,101</b>	<b>165,139</b>	<b>144,000</b>	<b>1,500</b>	<b>239,687,528</b>	<b>159,792</b>	<b>137,000</b>	<b>1,496</b>	<b>233,252,770</b>	<b>156,022</b>	<b>131,000</b>	<b>1,358</b>	<b>188,502,446</b>	<b>138,809</b>	<b>119,900</b>